

# Medical Devices In Scotland Newsletter



## Source Book

The Medical Device Scotland, Source book has been distributed to all who were entered into the book. This will list Scottish Medical Device and Support companies, and will be used to promote the Scottish Medical Device Industry. If you would like a copy of the Source book please email: [info@mdis.org](mailto:info@mdis.org)

## MDIS - NHS Research into Tenders

MDIS are aware that some of the Scottish companies are unable to supply to the Scottish NHS and are looking into the reason for this. There is a need for this report for the Scottish Companies and MDIS feels that with the report we might be able to break through some of the barriers of access the NHS. This Research is not only for those who are trying to access the NHS and having problems doing so, but those who have succeeded to do so.

Our aim is to help Scottish based companies to better understand how to access the NHS,

through compiling this report. If you have not received a questionnaire and would like to take part Email:

[maureenmccarthy@mdis.org](mailto:maureenmccarthy@mdis.org)

## Regulatory Software

The management of Regulatory Affairs is a requirement for all medical device companies. Keeping abreast of changes and a shortage of experienced specialists has made this an expensive necessity for many companies. Much of regulatory affairs is to do with record keeping and understanding just what is needed. Many of the requirements could be automated with software delivering the controls. We are considering whether there is a market for such software. A software service or product, delivered by the Internet could help manufacturers by ensuring that the latest methods and procedures were used and record keeping simplified. If you are interested, please contact [info@mdis.org](mailto:info@mdis.org)

Issue 1 March 2004

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BIA / MDIS / Connect

SHIL / MDIS

MDIS / Lighthouse

## **Other Events**

Hospitalmedica Asia  
MEDICA 2004

MEDTRADE -Orlando

HITF

## Web Links

- Ø LGC
- Ø ISD
- Ø Medinews
- Ø SRIS
- Ø Avamed
- Ø IQA
- Ø MD Reglator

## MDIS Events Calendar for 2004

### Joint MDIS/BIA event - 1st April 2004

Support for technology start ups – Venue - Hilton Hotel, Edinburgh Airport 1.00 to 5.00 plus networking buffet before the Speaker presentations.

### SHILL / MDIS 22st April New Show cases

New product showcase. Scottish Health Innovations have identified potential new Medical Device products. SHIL / MDIS will provide a showcase for the work undertaken by SHIL in the Medical Device area. Ethicon have kindly agreed to host the meeting at their Kirkton company building, starting at 4.30 PM. Further details will be posted on our web site. This is an excellent opportunity for the freelance and commercial community to find out about these potential new products.

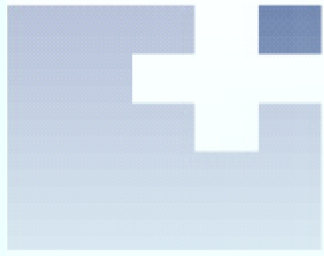
### Joint MDIS/Lighthouse 19th May 2004-02-24

Looking at various approaches to design, and sustaining growth from one product companies to larger bodies. Product Development / design management needs to fit the needs of the business, sustainably. Good design management makes products more reliable, appealing to users, inspires confidence, reduces manufacturing costs, reduces lead-time to market, and increases profit. Meeting will be at the Lighthouse, Glasgow on the evening of the 19th May - Further details, will be posted.

Please go to our events page for updated events that are happening., these are regularly updated as we get them. <http://www.mdis.org/News/Calendar/>

**First  
Announcement**

**First  
Announcement**



MDIS  
medical devices in scotland

## Other Events

### Hospitalmedica Asia 2004 13-17th September

This is the major Medical Device exhibition in Asia [www.medica-asia.com](http://www.medica-asia.com) if there is sufficient interest MDIS will investigate to the viability of a shared booth Please contact [info@mdis.org](mailto:info@mdis.org) by 09/01/04 to register initial interest.

### MEDICA 2004

Exhibitors from 62 countries and visitors from 98 countries attended MEDICA in 2003. Once again, the outstanding international importance of MEDICA as the World's Forum for Medicine has been demonstrated. Not only is MEDICA the largest medical trade fair worldwide in terms of its large numbers of visitors and exhibitors, but it is also amongst the 10 largest specialist trade fairs in terms of the number of exhibitors overall. [www.medica.de](http://www.medica.de)

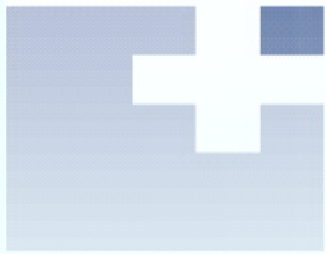
MDIS /SDI will once again have an exhibition stand. Space is already very limited but if you are interested in attending please email: [info@mdis.org](mailto:info@mdis.org) by the 17th March 2004

### MEDTRADE Orlando 26-28 October 2004

ABHI is taking space at the MEDTRADE show in Orlando. MEDTRADE is dedicated to the home healthcare industry and includes rehabilitation / mobility and respiratory / sleep equipment and draws over 21,000 visitors and 850 Exhibitors. A grant is available for this meeting, deadline for these companies looking for grant support is 30th April 2004. For further details and flyer see events on the MDIS site [click here](#) or visit [www.trade.uktradeinvest.gov.uk](http://www.trade.uktradeinvest.gov.uk)

### HITF ( Health Industry Task Force)

Check up on the progress of the 4 Health Industries Task Force Groups. 1) Market Access 2) Research & Development and Industrial base 3) Regulatory Issue 4. International and Export Business. [www.advisorybodies.doh.gov.uk/hitf](http://www.advisorybodies.doh.gov.uk/hitf)



## Web Links

<http://www.medical-devices.gov.uk/> Regulatory Guidance Booklets

<http://www.lgc.co.uk/> - LGC is Europe's leading independent provider of advanced analytical and diagnostic services. LGC offers chemical, biochemical and forensic analysis, DNA testing and genetic screening, research, method validation, consultancy and analytical outsourcing.

<http://www.show.scot.nhs.uk/isd/> The information and Statistics Division (ISD) of the common services agency for Scotland has an excellent and informative interactive website. Check out this site to get access to the statistics on health topics but in particular the numbers of the procedures/operations in the NHS Scotland in patient or day patient courses. Worth a look!

<http://www.medinews.com/> [medinews.com](http://www.medinews.com/)- the world's clinical news source, The world's premier internet resource for medical specialists.

<http://www.scottishresearch.com/home.asp> - SRIS brings together the powerful capabilities of universities and institutes in Scotland

<http://www.medbookstore.com/> The largest internet bookstore for medical and healthcare related publications.

<http://www.advamed.org/> Provides excellent market research data and industry information. A valuable resource.

<http://www.iqa.org/information/links.shtml> A page of links with detailed information on ISO quality legislation.

[Do you have any news that  
you would like to be in our  
news letter than email:  
info@mdis.org with the heading  
of News for MDIS  
Newsletter!](#)